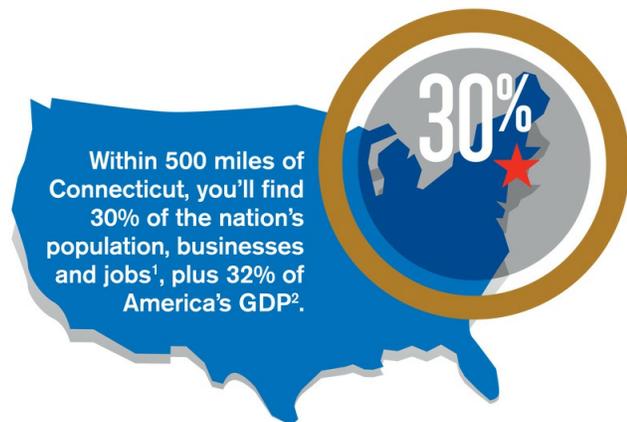


A powerful network of global OEMs *and* local suppliers

Back in the 1700s, Connecticut’s own Eli Whitney first patented the cotton gin. That spirit of innovation continues today, advanced by such highly respected industry leaders as United Technologies Corporation, General Dynamics Electric Boat, Sikorsky, Pratt & Whitney, and Stanley Black & Decker, just to name a few. All across Connecticut, 4,400+ manufacturers employ more than 160,000 workers, from multinational OEMs to leading suppliers of components, composites and related services. Together, they form one of America’s most mature manufacturing ecosystems—powering today’s advances in precision processes, breakthrough fabrications and patented products.



¹ U.S. Census Bureau, 2018; U.S. Economic Development Administration, 2018; U.S. Bureau of Economics, 2019; Quarterly Census of Employment and Wages, 2018; AdvanceCT calculations;
² U.S. Bureau of Economics, 2019; Quarterly Census of Employment and Wages, 2018

The ideal location for a Northeast hub

One of the reasons so many manufacturers continue to be attracted to Connecticut is its central location in the Northeast of the United States.

Not only is the state served by major interstate highways, ports and transportation centers, Connecticut is ideally situated within 500 miles of almost one-third of the U.S. economy and two-thirds of the Canadian economy.

A highly productive, skilled workforce

What keeps so many proven and emerging leaders up and running is Connecticut’s exceptional workforce. The talent here is both highly skilled and very productive. In fact, the state ranks third in the nation for the percentage of employees with advanced degrees. Better still, those workers are among the most productive in the nation.



¹ U.S. Census Bureau, *American Community Survey Five Year Estimates 2014-2018*; AdvanceCT calculations, 2020;
² U.S. Bureau of Economic Analysis, 2018; AdvanceCT calculations, 2020

Exporting billions across the world

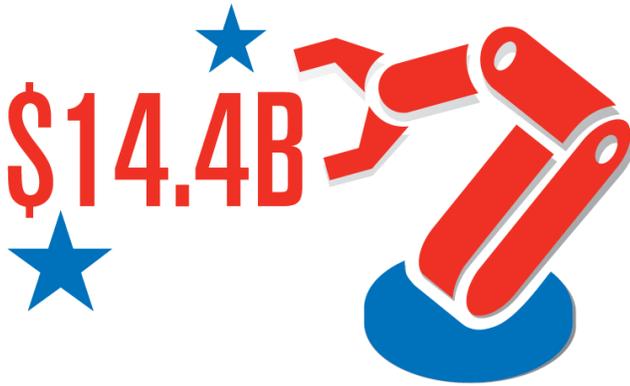
While manufacturing creates many in-state jobs, it also exports significantly overseas. Connecticut manufacturers export more than \$17 billion in goods around the world annually. The top recipients of Connecticut's exports include France, Germany, Canada and the United Kingdom. All totaled, the output from the manufacturing sector accounts for more than 92% of the state's exports.



92% of Connecticut's billions of dollars in exports are from the manufacturing sector.

Source: National Association of Manufacturers, *Connecticut Manufacturing Facts*, 2019

A national leader in defense, Connecticut manufacturers also bring in more than \$14.4 billion in defense contracts each year.



CT had \$14.4 billion in defense contract awards performed in Fiscal 2017.

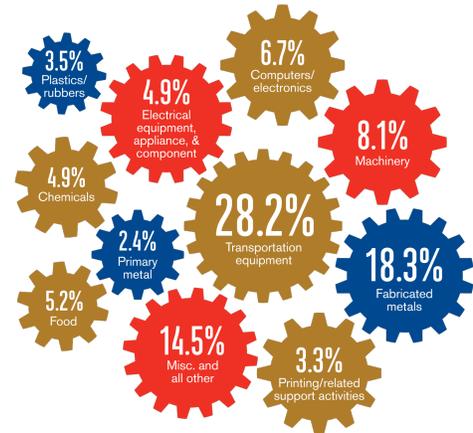
Source: U.S. Office of Economic Adjustment, 2018

Home to a diverse array of manufacturers

Of course, Connecticut has long been one of the world's centers for aerospace manufacturing and shipbuilding. But those are only two key sub-sectors that distribute their products all around the world.

We invite you to learn more about the supportive ecosystem Connecticut offers advanced manufacturers of all types and all sizes.

TOP MANUFACTURING SUBSECTORS BY PERCENTAGE OF TOTAL STATE MANUFACTURING GDP



Source: Emsi, 2019